

# STEVE GOUVEIA & MIKE THOMPSON

## A 5-STAR-RATED MORTGAGE TEAM



Steve Gouveia and Mike Thompson are a team of top-rated mortgage professionals focused on meeting the individual needs of every client. Together, this dynamic duo has over 30 years of combined experience serving clients throughout Pennsylvania, New Jersey, Delaware, and beyond.

With over 135 five-star reviews in 2018 alone, Gouveia & Thompson are the region's top mortgage professionals!

### MIKE THOMPSON

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See more reviews at:

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### STEVE GOUVEIA

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"Before finding Mike, we went to two different mortgage companies that were only looking for us to blindly sign paperwork. Because we were first-time homebuyers and didn't know the business, we wanted to work with someone who had the patience to guide us and educate us throughout the process. Mike did exactly that and helped us make the best decision for both the short-term and long-term. We will definitely be working with him and the Kelly team again in the future."

– **Conor M.**



"What an amazing team of people. Never once were our questions left unanswered. Mike and his team are very knowledgeable. Usually buying a house is stressful, or so they say, but with Envoy Mortgage it wasn't. Thanks Mike for making this process smooth and enjoyable!"

– **Heather J.**



"This is the second time I had Mike help me with my new home purchase. He always provides great communication and advice. I will definitely refer him to my family and friends."

– **Daniel A.**



"Steve and his team were absolutely amazing. We started our journey with another lender and had some issues. When we were introduced to Steve, we immediately changed plans and went with Envoy (Steve). His knowledge and patience completely set his company and himself apart from the competition. I would HIGHLY recommend his services to all of my friends, family, and social media contacts. Finally, through the entire process, Steve was there to answer any and all questions, even after hours."

– **Joseph S.**



"Steve made the process seemingly smooth and stress free. He sat down with me in the beginning stages and explained everything to me and answered any questions I had throughout the loan process. It was a true pleasure working with Steve and his staff and I would recommend them to friends and family in the future."

– **Judy P.**



"Steve was accessible and patient and kind. His humor helped me feel at ease. I knew he had my back from start to finish."

– **Amanda W.**



"I appreciated the extra time Mike spent with me going over my options to fit my needs at this time in my life. I ended up making a different decision than what I originally thought I was going to do for my mortgage needs. I believe this decision will be beneficial to me."

- Lisa K.



"Being a first-time homebuyer, Mike was extremely informative throughout the entire process. He helped me to understand the process and was available whenever I had questions. His team was also very friendly and efficient. Envoy was an absolute pleasure to work with!"

- Sarah R.



"What made my experience great was how important Mike's team made me feel. Although my house wasn't a million-dollar property, I was treated as though it was. Thank YOU all!"

- Torrance A.



"As first-time home buyers, my wife and I were not well-versed in the home buying process. From day one, Mike and his team at Envoy walked us through every step, making the purchase of our home easy and smooth! Through phone calls and emails, the communication was incredible and consistent, and we felt so comfortable in what could otherwise be a very stressful situation."

- Jay B.



"Michael was a pleasure to do business with. He understood my schedule and was always able to get back to me whenever I needed him to. If it wasn't for Mike, I would have been lost in the loan process. Mike, as well as the entire Envoy staff, were very pleasant and helpful. I'm glad I chose Envoy for my home loan."

- Dominic D.



"Mike was amazing! He was knowledgeable and patient and held my hand every step of the way! I have the utmost trust and respect for his confidence level and he taught me a lot!! Settlement went quick and smooth and I feel comfortable calling him whenever I have a question!"

- Randi C.



"It was great working with Mike and his team. Everything went smoothly. I would highly recommend Envoy for all of your mortgage needs."

- Paul C.



"Steve made the process seemingly smooth and stress free. He sat down with me in the beginning stages and explained everything to me and answered any questions I had throughout the loan process. It was a true pleasure working with Steve and his staff and would recommend them to friends and family in the future."

- Angela B.



"For anyone buying a home for the first time, it's scary. In the beginning we had another mortgage company who couldn't close the deal. With the deal about to be lost, we were referred to Steven Gouveia. Steve picked up the pieces and promised I wouldn't lose the house. I was told, "Give me thirty days and you'll be in moved in." And just like that, we closed and moved in. THANK YOU ENVOY!"

- Louis D.



"Steve was very helpful and did a fantastic job! He was available to me 100% of the time throughout the entire process. This was a great comfort to me. Steve was patient, explained everything in detail, was extremely thorough, and answered all of my questions."

- Roy T.



"Steve consistently kept us informed and answered any questions/concerns we had throughout the entire home-buying process. I would definitely recommend Steve to friends and family looking to buy a house."

- Brittany S.



"Steve and his team made themselves available to us whenever we needed them. We had tons of questions about the home-buying process. We had this idea that the mortgage process was dreadful, but we learned so much and never felt pressured. Closing went so smoothly it seemed surreal. Steve prepped us for everything and there were no surprises. We will be sure to tell EVERYONE about our experience!"

- Wayne B.



"The personal attention from Steve and the speed at which his team accomplished getting my loan approved were amazing. You are all awesome!!"

- Joseph C.



"Steve and Envoy were exceptional with communication and keeping us informed to ensure a smooth loan process. We appreciated the great customer service and everyone's help with fulfilling our dream."

-Kirsten H.